Change Society Through Business

Fulvio Guarneri
President & CEO
Unilever Japan
ABOUT UNILEVER

ON ANY GIVEN DAY,
2.5 BILLION PEOPLE
190 COUNTRIES
USE OUR PRODUCTS

OUR BRANDS INCLUDE:
DOVE, LUX, CLEAR,
AXE, LIPTON,
BEN & JERRY’S
OUR VALUE

1884
SUNLIGHT SOAP MADE
CLEANESS COMMONPLACE
OUR PURPOSE & VISION

MAKE SUSTAINABLE LIVING COMMONPLACE

POSITIVE SOCIAL IMPACT

BUSINESS GROWTH

DECOUPLE ENVIRONMENTAL FOOTPRINT
OUR PLAN

UNILEVER SUSTAINABLE LIVING PLAN

IMPROVING HEALTH AND WELL-BEING FOR MORE THAN 1 BILLION

HEALTH AND HYGIENE
NUTRITION

REDUCING ENVIRONMENTAL IMPACT BY 1/2

GREENHOUSE GASES
WATER
WASTE
SUSTAINABLE SOURCING

ENHANCING LIVELIHOODS FOR MILLIONS

FAIRNESS IN THE WORKPLACE
OPPORTUNITIES FOR WOMEN
INCLUSIVE BUSINESS
THREE BIG GOALS

HELP MORE THAN 1 BILLION PEOPLE IMPROVE THEIR HEALTH & WELL-BEING

HALVE ENVIRONMENTAL FOOTPRINT OF OUR PRODUCTS

ENHANCE THE LIVELIHOODS OF MILLIONS OF PEOPLE
THREE BIG GOALS

HELP MORE THAN 1 BILLION PEOPLE IMPROVE THEIR HEALTH & WELL-BEING

HALVE ENVIRONMENTAL FOOTPRINT OF OUR PRODUCTS

ENHANCE THE LIVELIHOODS OF MILLIONS OF PEOPLE
HANDWASHING

TARGET
BY 2020,
AIM TO CHANGE HYGIENE BEHAVIOR OF
1 BILLION

IN 2010-2015
337 MILLION REACHED
IMPROVE SELF-ESTEEM

TARGET
BY 2015, HELP
15 MILLION
WOMEN TO IMPROVE
SELF-ESTEEM

IN 2004–2015
REACHED
19.4 MILLION
PROGRESS

- 2010: 52 M
- 2011: 135 M
- 2012: 224 M
- 2013: 303 M
- 2014: 397 M
- 2015: 482 M
THREE BIG GOALS

HALVE ENVIRONMENTAL FOOTPRINT OF OUR PRODUCTS

HELP MORE THAN 1 BILLION PEOPLE IMPROVE THEIR HEALTH & WELL-BEING

ENHANCE THE LIVELIHOODS OF MILLIONS OF PEOPLE
REDUCING ENVIRONMENTAL IMPACT: OUR OPERATIONS

-39% CO2 EMISSIONS FROM ENERGY

-37% WATER

-97% TOTAL WASTE
REDUCING ENVIRONMENTAL IMPACT: OUR PRODUCTS (ACROSS THE VALUE CHAIN)

+6% GHG

-1% WATER

-29% WASTE
CARBON POSITIVE BY 2030

*Unilever Japan switched to 100% renewable power for all its domestic operations (Head office, R&D centre, factories, sales offices, Lipton tea shops, Ben & Jerry’s scoop shops and freezers) by purchasing green energy certificates equivalent to 4,689,000kWh, its annual consumption estimated from 2014 baseline.
THREE BIG GOALS

HELP MORE THAN 1 BILLION PEOPLE IMPROVE THEIR HEALTH & WELL-BEING

HALVE ENVIRONMENTAL FOOTPRINT OF OUR PRODUCTS

ENHANCE THE LIVELIHOODS OF MILLIONS OF PEOPLE
SUSTAINABLE SOURCING

TOP 10 AGRICULTURAL RAW MATERIALS (in volume)

- Palm oil
- Paper & board
- Soy
- Fruits & veg
- Sugar
- Rapeseed oil
- Tea
- Diary
- Sunflower oil
- Cocoa
SUSTAINABLE SOURCING

<table>
<thead>
<tr>
<th>Year</th>
<th>% Sustainably Sourced</th>
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<tbody>
<tr>
<td>2010</td>
<td>14%</td>
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<tr>
<td>2011</td>
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<td>2012</td>
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<td>2013</td>
<td>48%</td>
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<tr>
<td>2014</td>
<td>55%</td>
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<tr>
<td>2015</td>
<td>60%</td>
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SUSTAINABILITY DRIVING VALUE

28% of our total energy use comes from renewable sources. In Japan, 100% * Sustainable Living brands grew 30% faster than the rest of the business.

Over €600m cumulative cost avoidance made since 2008.

No. 1 employer in 34 countries.
ON TRACK WITH MORE THAN 80% OF OUR TARGETS
UNILEVER SUSTAINABLE LIVING PLAN

HELP MORE THAN 1 BILLION PEOPLE IMPROVE THEIR HEALTH & WELL-BEING

HALVE ENVIRONMENTAL FOOTPRINT OF OUR PRODUCTS

SOURCE 100% OF AGRICULTURAL RAW MATERIALS SUSTAINABLY AND ENHANCE THE LIVELIHOODS OF HUNDREDS OF THOUSANDS OF PEOPLE

OUR FOCUS TO PROMOTE USLP

FEMALE EMPOWERMENT

ENERGY ISSUES (incl. Renewable Energy)

FOOD SAFETY (incl. Sustainable Sourcing)
MOBILISING COLLECTIVE ACTION

THE GLOBAL GOALS
For Sustainable Development

COP21 - COP11
PARIS 2015
UN CLIMATE CHANGE CONFERENCE

#collectiveaction
THANK YOU